

# John Proto, REALTOR

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After spending over 20 years as an IT Director, I made a 180 degree turn in 2003 when both my parents needed care. I chose real estate as a full time career because it offered the flexibility I needed in my personal life. I was very accustomed to corporate contract negotiation as well as contract “legal ease” so the most complex aspects of real estate were really fairly easy adjustments. Never being afraid to be in front of an audience, I soon found myself teaching pre-licensing courses to new REALTORS® as well as Continuing Education courses to seasoned professionals. The teaching aspect is incredibly important to me as it allows me to stay on top of the changing world of real estate and lending laws. Serving the specific and unique needs of the LGBT community is important to me. From real estate needs to facilitating caregiver support groups to getting involved in the local Pride Center, I use my background, expertise and personal experience to help others. The glass is always half full, even though difficult to see when you think the sky is falling or your dreams are crashing down around you. Obstacles are really only temporary setbacks. I know I’m doing my job well when a Client says “Thanks, John. I just needed someone to listen.” On my days off, I operate antique trolley

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cars. I've also been spotted as the Easter Bunny, Santa Claus and the Great Pumpkin and love to make kids (and adults) laugh. I'm also a voiceover artist and have done everything from commercials for Bombay Sapphire to corporate instructional videos for cement mixers. I've even done a couple of infomercials! Name a big band song, I can sing it cold; maybe that's why I enjoy "sing a longs" with seniors

Specialization(s): Short Sales & Foreclosures, First Time Homebuyers, Investors, Probate and Home Marketing

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